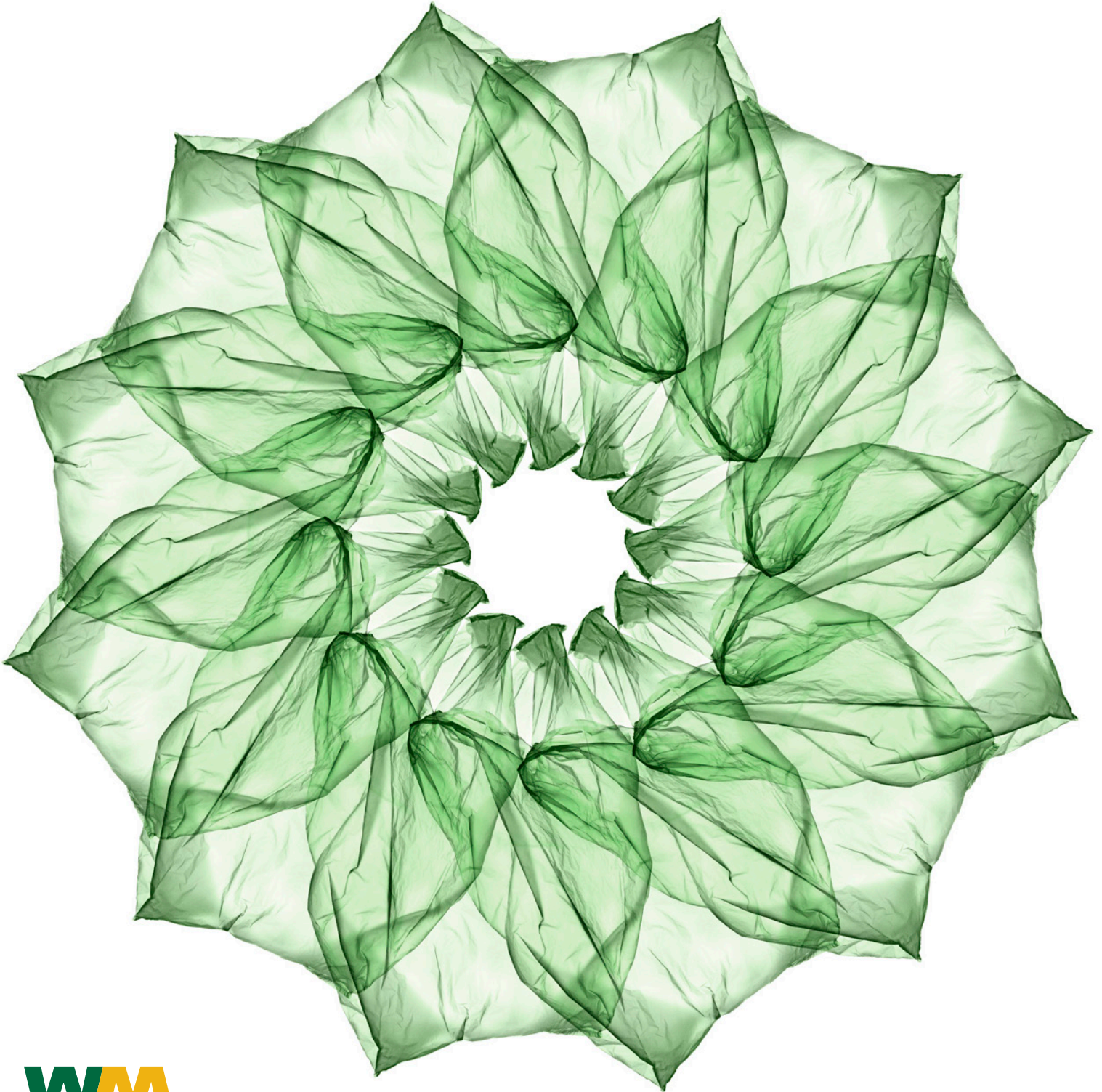


# Your one-source solution for optimized waste management

Discover our integrated, cost-efficient approach for developing, implementing and managing your healthcare organization's entire waste services program.

Get a full-spectrum of services to optimize your waste streams, reduce overall cost, and improve the health and safety of your facility and the environment.



## Responsible waste management solutions for healthcare organizations

At a time when healthcare reform challenges you to cut costs and improve patient outcomes, effective waste management provides you with significant opportunities to enhance your bottom line. Improve the way you manage waste and improve cost containment, patient safety and the environment as a whole.



**100**

The number of hospitals we optimized waste efficiencies for in 2015



**40%**

How much we helped one healthcare campus reduce spending on solid waste in just one year



**33%**

The amount we reduced one hospital system's landfill waste by introducing a source-separating program



**\$60 million**

The amount of value, to date, we've helped customers uncover from what they used to throw away



Named on 100 Best Corporate Citizens list by Corporate Responsibility (CR) Magazine, 2016



Named as a "World's Most Ethical Company," by Ethisphere, 2008-2016



Featured in the Dow Jones Sustainability indices of North America or the world 11 times in the past 12 years

### ADVOCATING FOR BETTER PERFORMANCE

Waste Management offers much more than being the manager of solid waste you know us to be. We are North America's leading provider of integrated environmental solutions. Our Sustainability Services team is dedicated to helping you manage all your waste streams—from the point of purchase through disposal. Combining our vast industry knowledge and relationships, we meet your unique needs with sustainable approaches that reduce total waste disposal costs and minimize your impact on the environment.

### COLLABORATING WITH YOU TO DO THE RIGHT THING

We build relationships—with you and the providers we manage for you. We give you the training you need to make the most out of your waste. Then we provide the oversight to keep your waste providers accountable for performance, safety, environmental standards and regulatory compliance. And we make sure they consistently offer competitive pricing. We are proud to have been recognized for our ethical practices and commitment to sustainability.

### PROVIDING VALUE-DRIVEN SOLUTIONS

Did you know that 80% of total waste generated by healthcare activities is non-infectious solid waste, yet much of that is treated as medical waste? We help you become a sustainable organization, training employees in each of your facilities to segregate waste correctly and direct it from higher-cost into lower-cost categories such as recycling or solid and organic waste.

### SELECTING THE RIGHT VENDORS FOR EACH JOB

Eliminate your dependence on any one vendor. Because we're vendor-agnostic, we can select the right vendors for your specific needs from our vast national network of over 5,000 vendors. We will:

- Identify the vendor with the lowest costs and highest quality services for each of your waste streams.
- Monitor their performance and hold them accountable for quality performance.
- Provide a single invoice, regardless of how many vendors you require.

### IMPLEMENTING THE FULL-SCOPE OF SUSTAINABILITY PROGRAMS

We ensure that your cost and sustainability goals are met through the highest level of assessments and operational execution. You can count on Waste Management to:

Benchmark your performance to reveal where your healthcare facilities can minimize waste and cost and improve efficiency.

Develop a robust implementation strategy that optimizes material diversion and product procurement, increases employee engagement, and minimizes your organization's environmental impact.

Implement your sustainability plan with complete transparency and the highest code of ethics.



# One Solution. One team.

We simplify the way you manage waste and improve your operational efficiencies. We offer decades of experience, advanced systems and a proven track record for managing all your waste management needs safely and responsibly.

Waste Management is on a mission to maximize the value of your resources while minimizing impact on our planet.

Waste Management Sustainability Services can work with you

to identify opportunities where green, efficient solutions can optimize your healthcare facility's bottom line. Together, we can transform your organization into a force for environmental excellence and operational and cost efficiency.

**It all starts with a conversation. Please call one of our Healthcare Solutions experts at 877-271-4830.**

[Healthcare.wm.com](http://Healthcare.wm.com)

